

South Grafton Ex Servicemen's Club

2 Wharf Street
SOUTH GRAFTON NSW 2460

ABN: 61 200 799 714

Email: admin@sgex.com.au

Profit & Loss [With Last Year]

January 2024 To September 2024

	This Year	% of Sales	Last Year	LY % of Sales
Income				
Sales				
Bar Sales	\$446,363.08	18.2%	\$317,450.17	15.5%
Food Sales	\$0.00	0.0%	\$10.90	0.0%
Cafe Sales	\$5,881.04	0.2%	\$6,754.31	0.3%
Gaming Revenue				
Net Poker Machine Clearances	\$1,675,325.65	68.2%	\$1,500,836.60	73.4%
Poker Machine GST Rebate	\$12,888.03	0.5%	\$12,884.99	0.6%
Keno Income	\$20,991.28	0.9%	\$17,197.21	0.8%
TAB Income	\$10,569.10	0.4%	\$9,886.08	0.5%
Members Income				
Membership Subscriptions	\$19,159.56	0.8%	\$12,592.69	0.6%
Bingo Income	\$24,818.60	1.0%	\$16,733.54	0.8%
Raffle Income	\$96,061.87	3.9%	\$93,342.55	4.6%
LADIES GREEN FEES	\$0.00	0.0%	\$290.91	0.0%
Green Fees	\$2,945.44	0.1%	\$3,096.00	0.2%
Investment Income				
Interest Received	\$103,476.74	4.2%	\$725.78	0.0%
Dividend Income	\$1,800.00	0.1%	\$800.00	0.0%
Other Income				
Commissions	\$28,312.46	1.2%	\$28,003.54	1.4%
Restaurant Gas	\$8,400.00	0.3%	\$6,000.00	0.3%
Hiring Charges	\$1,463.63	0.1%	\$2,454.56	0.1%
Profit on sale of assets	-\$10,789.00	(0.4)%	\$9,742.25	0.5%
Subsidies Received	\$3,374.20	0.1%	\$0.00	0.0%
CONCERT TICKETS	\$490.00	0.0%	\$0.00	0.0%
Sundry Income	\$6,288.61	0.3%	\$1,059.36	0.1%
Workers Compensation Rebate	\$0.00	0.0%	\$4,270.05	0.2%
Total Income	\$2,457,820.29	100.0%	\$2,044,131.49	100.0%
Cost Of Sales				
Cost of Sales - Bar				
Purchases - Bar	\$187,182.68	7.6%	\$134,166.98	6.6%
Stock Movement - Bar	-\$4,421.46	(0.2)%	-\$332.51	0.0%
Freight	\$946.68	0.0%	\$183.75	0.0%
Cost of Sales - Food				
Purchases - Food	\$774.01	0.0%	\$0.00	0.0%
Purchases - Cafe	\$3,017.05	0.1%	\$2,417.91	0.1%
Total Cost Of Sales	\$187,498.96	7.6%	\$136,436.13	6.7%
Gross Profit	\$2,270,321.33	92.4%	\$1,907,695.36	93.3%
Expenses				
Accountancy Fees	\$19,400.00	0.8%	\$18,400.00	0.9%
Advertising	\$44,475.74	1.8%	\$17,180.74	0.8%
Assets Purchased <\$1,000	\$14,104.50	0.6%	\$2,529.64	0.1%
Bank Charges	\$3,165.05	0.1%	\$1,714.64	0.1%
Directors Expenses	\$8,318.71	0.3%	\$3,860.82	0.2%
Directors Fees	\$10,750.00	0.4%	\$10,750.00	0.5%
Secretary Managers Expenses	\$3,313.60	0.1%	\$0.00	0.0%
Cleaning	\$6,913.73	0.3%	\$2,871.79	0.1%
Foxtel	\$24,160.00	1.0%	\$28,862.00	1.4%
Pest Control	\$3,783.28	0.2%	\$3,439.32	0.2%

This report includes Year-End Adjustments.

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Laundry & Cleaning Material	\$0.00	0.0%	\$478.90	0.0%
Linen Hire	\$142.00	0.0%	\$0.00	0.0%
Rubbish Removal	\$2,955.41	0.1%	\$4,358.12	0.2%
Computer Expenses	\$18,665.21	0.8%	\$10,135.59	0.5%
Software Support	\$18,314.85	0.7%	\$17,558.79	0.9%
Cyber Security	\$7,088.44	0.3%	\$13,668.00	0.7%
Depreciation	\$177,721.07	7.2%	\$184,632.47	9.0%
Deoreciation - Bar	\$5,177.99	0.2%	\$5,888.38	0.3%
Depreciation - Kitchen	\$3,049.42	0.1%	\$2,488.40	0.1%
Depreciation - Poker Machines	\$141,499.07	5.8%	\$145,879.57	7.1%
Donations	\$945.40	0.0%	\$1,117.25	0.1%
Sponsorships	\$1,093.99	0.0%	\$4,172.73	0.2%
Lease Payments	\$3,822.90	0.2%	\$1,230.43	0.1%
Licences	\$7,796.84	0.3%	\$5,774.28	0.3%
Subscriptions	\$7,795.65	0.3%	\$9,896.89	0.5%
Insurance	\$81,978.33	3.3%	\$91,715.90	4.5%
Interest	-\$320.35	0.0%	\$256.99	0.0%
Hospitality Bus	\$5,214.92	0.2%	\$4,397.64	0.2%
Postage	\$378.18	0.0%	\$337.19	0.0%
Printing & Stationary	\$5,538.25	0.2%	\$831.01	0.0%
Paper Products - Bar	\$1,351.70	0.1%	\$569.99	0.0%
Products - Catering	\$1,322.59	0.1%	\$0.00	0.0%
Newspapers	\$434.99	0.0%	\$0.00	0.0%
Rates	\$38,211.11	1.6%	\$27,777.86	1.4%
Repairs & Maint - Grounds	\$15,766.20	0.6%	\$1,424.82	0.1%
Repairs & Maint - Clubhouse	\$68,670.05	2.8%	\$44,906.37	2.2%
Replacements	\$3,553.18	0.1%	\$4,383.93	0.2%
Security/Monitoring	\$10,238.99	0.4%	\$11,998.15	0.6%
Inspections & Contracts	\$7,850.87	0.3%	\$0.00	0.0%
Sundry Expenses	\$7,805.83	0.3%	\$4,405.85	0.2%
Telephone	\$5,444.40	0.2%	\$3,116.42	0.2%
Travel & Accom	\$2,955.14	0.1%	\$262.08	0.0%
Electricity	\$98,964.58	4.0%	\$94,828.92	4.6%
Gas	\$15,312.84	0.6%	\$15,804.50	0.8%
BEER GAS	\$1,329.93	0.1%	\$1,095.76	0.1%
Wreaths & Flowers	\$318.18	0.0%	\$145.45	0.0%
Gaming Expenses				
Club Grants	\$21,597.01	0.9%	\$17,633.78	0.9%
Data Monitoring	\$32,095.22	1.3%	\$29,804.74	1.5%
Gaming Licence Fee Expense	\$1,279.55	0.1%	\$0.00	0.0%
Keno Expenses	\$3,434.28	0.1%	\$2,008.49	0.1%
Poker Machine Tax	\$265,837.87	10.8%	\$227,170.29	11.1%
TAB Expenses	\$4,384.90	0.2%	\$3,783.52	0.2%
Repairs & Maint - Gaming	\$29,385.02	1.2%	\$25,190.66	1.2%
Sky Racing	\$8,805.78	0.4%	\$8,805.78	0.4%
Members Amenities & Entertain.				
Bands & Artists	\$30,087.80	1.2%	\$20,040.46	1.0%
Bingo Expenses	\$40,499.81	1.6%	\$21,120.98	1.0%
Entertainment & Refreshments	\$1,273.67	0.1%	\$752.42	0.0%
Members Amenities	\$1,291.74	0.1%	\$1,031.45	0.1%
Promotions	\$6,631.01	0.3%	\$0.00	0.0%
Members Draw	\$20,513.61	0.8%	\$25,714.52	1.3%
Raffle Expense	\$82,422.89	3.4%	\$79,400.59	3.9%

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Trivia	\$10,999.72	0.4%	\$0.00	0.0%
Employee Benefits Expenses				
Wages - Bar	\$199,323.40	8.1%	\$137,974.68	6.7%
Wages - Admin	\$57,297.61	2.3%	\$53,741.77	2.6%
Wages - Management	\$153,254.86	6.2%	\$162,553.07	8.0%
Wages - Cleaning	\$71,450.58	2.9%	\$55,314.30	2.7%
Wages - Greenkeeper	\$12,065.60	0.5%	\$20,575.56	1.0%
Wages - General	\$8,151.62	0.3%	\$7,914.45	0.4%
Superannuation	\$55,689.17	2.3%	\$43,011.49	2.1%
Provision for Employee Benefit	\$30,713.90	1.2%	-\$33,331.24	(1.6)%
Workers Compensation	\$24,230.37	1.0%	\$14,577.51	0.7%
Staff Training	\$3,720.19	0.2%	\$0.00	0.0%
Uniforms	\$0.00	0.0%	\$85.50	0.0%
Union Fees	\$1,062.50	0.0%	\$880.24	0.0%
STAFF AMENITIES	\$0.00	0.0%	\$1,200.00	0.1%
Total Expenses	\$2,084,272.44	84.8%	\$1,732,102.59	84.7%
Operating Profit	\$186,048.89	7.6%	\$175,592.77	8.6%
Total Other Expenses	\$0.00	0.0%	\$0.00	0.0%
Net Profit/(Loss)	\$186,048.89	7.6%	\$175,592.77	8.6%

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